



Fran O'Sullivan
General Manager, IBM GBS Global Operations

Fran O'Sullivan is the General Manager of IBM GBS Global Operations.

She is also the IBM Senior State Executive for North Carolina and Senior Location Executive for IBM at Research Triangle Park, NC, one of the largest IBM sites in the world.

Most recently, in 2015, Fran was the GM of IBM Systems Strategy and Operations organization, where she led the transformation of IBM Systems and made significant contributions across strategy, development, operations – as well as empowering the organization to embrace agile and design thinking in the way they work.

Previously Fran was the General Manager of IBM's Integrated Supply Chain from 2010-2014, which encompassed all aspects of the company's global supply chain, manufacturing and global procurement, as well as front office support from quote creation through fulfillment to invoicing and accounts receivable. Fran left IBM in 2005 as part of the Lenovo divestiture where she was Senior Vice President of Product Group responsible for the award winning ThinkPad notebooks and Think personal computers. Prior to leaving IBM, she was General Manager of IBM's Personal Computer Division.

Fran began her career with IBM in an assignment with NASA's Space Shuttle Program in Cape Kennedy, Florida.

Fran is known for being passionate about driving client experience, transformation, leadership and technical development, and social. She graduated from the University of Virginia with a BS in Electrical Engineering and serves on the University of Virginia's Engineering Board of Trustees. Fran has also served on the board of the North Carolina Coastal Pines Girls Scouts.

Career History:

1980 – Cape Kennedy, FL – IBM Engineer, NASA Space Shuttle Satellite test team

1983 – 1988 – Boca Raton, FL – IBM Manager, Engineering and Procurement PC Team

1988 – 1993 – RTP, NC – IBM Manager, Engineering, Procurement, Operations, PC Team

1993 – 1994 – Somers, NY – IBM EA to President of PCD

1994 – 1995 – RTP, NC – IBM Director, PC Development

1996 – 1998 – RTP, NC – IBM VP, Thinkpad Development

1999 – 2004 – RTP, NC – IBM GM, Thinkpad & PCD

2005 – 2010 – Morrisville, NC - Lenovo SVP, Think Products

2010 – 2014 – RTP, NC - IBM GM ISC

2015 – 2016 – RTP, NC - IBM GM, Systems Strategy and Operations

2016 – RTP, NC - IBM GM, GBS Global Operations